

**COURSE NUMBER**

FHWA-NHI-231033

**COURSE TITLE****Public-Private Partnerships**

COURSE RUNS FROM 1/2 DAY TO 3 DAYS DEPENDING UPON MODULES CHOSEN BY THE HOST. This course is available for all levels of learners: from basic to advanced knowledge in the subject area. The modular approach allows participants to benefit from a customized learning experience. Hosts may choose the basic course, the basic plus some intermediate or advanced lessons, or only more advanced topics--the choice is made to meet the needs of each agency with its own unique requirements! NOTE: The host must provide the classroom with computers, especially if an evaluation case study using P3-VALUE 2.0 is included in the host's selection of modules. Please contact NHI for further information. NOTE: Minimum for basic or intermediate training is 20 participants; minimum for advanced training is 5 participants. Potential hosts should discuss maximum participation numbers with the instructor.

The FHWA Center for Innovative Finance Support has developed a series of training modules to provide information and tools that help participants improve their understanding of how to evaluate potential P3 proposals.

An FHWA-sponsored instructor will present in-person training at your site. The training is tailored to address the needs of each requesting agency. The agenda and training modules presented will be determined through a discussion with FHWA staff and an evaluation of needs. Depending upon the options selected, the training duration runs from 1/2 day to 3 full instructional days. The intent is to fit the training content and schedule to best meet the needs of an individual agency.

Available modules include:

## Introductory Workshop Modules

1. Overview of P3
2. Successful Practices for P3

## Intermediate Workshop Modules

3. Risk Allocation
4. P3 Project Financing
5. Evaluation Overview
6. P3 Model Contracts
7. Overview of the P3 Procurement Process: (A) Preparing for a P3 Procurement; (B) Key P3 Procurement Structuring Themes; and (C) Key Procurement Steps
8. Tolling and Pricing

## Advanced Workshop Modules

9. Financial Viability Assessment
10. Value for Money Analysis
11. Project Delivery Benefit-Cost Analysis
12. Risk Assessment and Exercise
13. Comprehensive Exercise (Custom)

The training is a mix of presentations, class discussions, and hands-on computer training using the P3-VALUE 2.0 tool, an Excel-based set of spreadsheets that provide a better way to understand the development and evaluation of P3 bids from the public and private sector perspectives.

**OUTCOMES**

Upon completion of the course, participants will be able to:

- better understand P3s and how to evaluate potential P3 proposals.
- explain the process for developing, procuring and implementing P3s.

**TARGET AUDIENCE**

State, regional, and local transportation officials may host this course for invited attendees.

**TRAINING LEVEL:** Basic

**FEE:** 2020: \$0 Per Person; 2021: N/A

**LENGTH:** 1 DAYS (CEU: 0 UNITS)

**CLASS SIZE:** MINIMUM: 5; MAXIMUM: 40

**NHI Customer Service:** (877) 558-6873 • [nhicustomerservice@dot.gov](mailto:nhicustomerservice@dot.gov)