COURSE NUMBER
FHWA-NHI-231033

COURSE TITLE
Public-Private Partnerships

COURSE RUNS FROM 1/2 DAY TO 3 DAYS DEPENDING UPON MODULES CHOSEN BY THE HOST. This course is available for all levels of learners: from basic to advanced knowledge in the subject area. The modular approach allows participants to benefit from a customized learning experience. Hosts may choose the basic course, the basic plus some intermediate or advanced lessons, or only more advanced topics—the choice is made to meet the needs of each agency with its own unique requirements! NOTE: The host must provide the classroom with computers, especially if an evaluation case study using P3-VALUE 2.0 is included in the host’s selection of modules. Please contact NHI for further information. NOTE: Minimum for basic or intermediate training is 20 participants; minimum for advanced training is 5 participants. Potential hosts should discuss maximum participation numbers with the instructor.

The FHWA Center for Innovative Finance Support has developed a series of training modules to provide information and tools that help participants improve their understanding of how to evaluate potential P3 proposals.

An FHWA-sponsored instructor will present in-person training at your site. The training is tailored to address the needs of each requesting agency. The agenda and training modules presented will be determined through a discussion with FHWA staff and an evaluation of needs. Depending upon the options selected, the training duration runs from 1/2 day to 3 full instructional days. The intent is to fit the training content and schedule to best meet the needs of an individual agency.

Available modules include:
Introductory Workshop Modules
1. Overview of P3
2. Successful Practices for P3
Intermediate Workshop Modules
3. Risk Allocation
4. P3 Project Financing
5. Evaluation Overview
6. P3 Model Contracts
7. Overview of the P3 Procurement Process: (A) Preparing for a P3 Procurement; (B) Key P3 Procurement Structuring Themes; and (C) Key Procurement Steps
8. Tolling and Pricing
Advanced Workshop Modules
9. Financial Viability Assessment
10. Value for Money Analysis
11. Project Delivery Benefit-Cost Analysis
12. Risk Assessment and Exercise
13. Comprehensive Exercise (Custom)

The training is a mix of presentations, class discussions, and hands-on computer training using the P3-VALUE 2.0 tool, an Excel-based set of spreadsheets that provide a better way to understand the development and evaluation of P3 bids from the public and private sector perspectives.

OUTCOMES
Upon completion of the course, participants will be able to:
• better understand P3s and how to evaluate potential P3 proposals.
• explain the process for developing, procuring and implementing P3s.

TARGET AUDIENCE
State, regional, and local transportation officials may host this course for invited attendees.

**TRAINING LEVEL:** Basic  
**FEE:** 2020: $0 Per Person; 2021: $0 Per Person  
**LENGTH:** 1 DAYS (CEU: 0 UNITS)  
**CLASS SIZE:** MINIMUM: 5; MAXIMUM: 40

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